

Message Text

UNCLASSIFIED POSS DUPE

PAGE 01 COPENH 02621 101507Z

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ACTION COME-00

INFO OCT-01 EUR-12 ISO-00 EB-07 /020 W

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R 101422Z AUG 76

FM AMEMBASSY COPENHAGEN

TO SECSTATE WASHDC 3070

UNCLAS COPENHAGEN 2621

EO 11652: N/A

TAGS: BEXP, ENRG, DA

SUBJ: POTENTIAL U.S. EXPORTS OF COAL TO DENMARK

1. DANISH COMPANY MONTANA A/S (MAN. DIR. MR. F. THORBALL),
FREDERIKSBORGGADE 15, DK-1360 COPENHAGEN K. WISHES TO
ESTABLISH BUSINESS RELATIONSHIP WITH U.S. COAL COMPANIES AS
AGENT FOR DENMARK AND/OR SCANDINAVIA. ANNUAL BUSINESS IS
ESTIMATED INITIALLY AT ABOUT \$2 (TWO) MILLION FOR DENMARK.
END-USERS ARE SAID TO BE DANISH POWER PLANTS, WHICH PRESENTLY
HAVE MOST OF THEIR COAL REQUIREMENTS COVERED BY POLISH
SOURCES. MONTANA A/S WAS ESTABLISHED IN 1919, AND HAS SALES
OFFICES IN ALL SCANDINAVIA. WTDR IN PREPARATION.

2. ACTION REQUESTED: WE DO NOT FEEL NORMAL TOP PROCEDURE
WOULD PRODUCE SATISFACTORY RESULTS IN THIS CASE, THEREFORE,
AT DEPARTMENT'S DISCRETION, PLEASE NOTIFY POTENTIAL U.S.
EXPORTERS OF BITUMINOUS COAL OF ABOVE, OR PROVIDE LIST OF
U.S. COAL COMPANIES.

3. EMBASSY ALSO WOULD APPRECIATE INFORMATON ABOUT
STATUS OF CURRENT U.S. EXPORT CONTROL POLICY ON COAL.
DEAN

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Message Attributes

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Disposition Approved on Date:
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Disposition Event:
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